

VINCENT CARTER

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Versatile leader with a passion for optimizing processes that directly impact revenue, maximize productivity and reduce defects. Fosters engaging, diverse, and high performing teams through strong problem-solving, critical thinking, and analytical skills leveraging lean six sigma and continuous improvement best practices. Builds credibility through a balance of business acumen and transparency. Demonstrated ability to communicate with and influence internal decision makers. Skilled leading multi-faceted teams through organizational change.

PROFESSIONAL ACCOMPLISHMENTS

Production Manager Sonoco Products Company, Greater Reading Area, PA

March 2021 – Present

- Responsible for cross-functional, 24/5 industrial packaging production facility (operations, shipping, safety, and training) generating \$50MM in annual sales
- Analyzed business needs to develop and execute operating budget in achievement of optimal return on investment, resulting in a 259% increase in gross profit YoY
- Directed and developed 4 operational management leaders, 6 support function leaders, and 90 indirect reports
 - Chartered an employee-led team whose focus is improving key tenets around employee satisfaction, rewards & recognition, employee engagement, continuous skills development, career development, and communication for the plant
- Accountable for all cost contributors impacting Profit & Loss statements and overall profit and productivity goals
- Implemented a Daily Management System to create visibility around performance efficiencies and drive improvement in daily operation goals and objectives
- Led the development of a safety conscious culture that prioritized the reduction of risk via assessment, data analysis, and countermeasure implementation
- Headed plant continuous improvement team which utilized Lean Six Sigma methodologies to charter various loss improvement initiatives increasing efficiency and yielding positive impact on unit cost
- Leader of Work Environment Team (a DEI Council initiative) whose goal is to foster a unified and inclusive work environment that maximizes employee engagement.
 - Focus areas: Cultural awareness, talent management, employee networking, work life balance

SPS (TPM) Practitioner Sonoco Products Company, Charlotte, NC

June 2019 – March 2021

- Lead the implementation of Sonoco's strategy towards world class manufacturing (SPS) for Tube & Core division (21 facilities)
 - Focus areas: Autonomous maintenance, continuous improvement, 5S, customer satisfaction, maintenance excellence, safety, continuous skills development, margin improvement
- Utilized continuous improvement methodologies to drive a culture of learning, a dedication to ongoing improvement, and a focus on sustainable results
- Collaborated with Sonoco's SPS core team to highlight best practices, revise supporting documentation, and identify new technology to progress the global operational excellence strategy
- Managed assessments on plant status relative to business objectives in functional areas
- Conducted cost/benefit analysis of implemented strategies to ensure financial impact is realized

Quality Manager Sonoco Products Company, Dallas, TX

September 2017 – June 2019

- Managed quality related customer interactions while working alongside sales, production, engineering and customer service departments to ensure optimal customer experiences
- Utilized Lean Six Sigma tools and practices to solve complex problems generating > \$100m in cost savings
- Led teams responsible for internal auditing, quality assurance data collection, and corrective action implementation to reduce the impact of customer related returns

Production Supervisor Sonoco Products Company, Hartselle, AL

May 2015 – September 2017

- Responsible for performance of two cross-functional departments that are single points of failure for entire operation
- Streamlined department processes yielding 15% increase in productivity and 30% decrease in material waste

EDUCATION:

Clemson University BS, Industrial Engineering (2015), Kappa Alpha Psi Fraternity, Inc.

AWARDS AND CERTIFICATIONS:

Lean Six Sigma Black Belt Certification (American Society for Quality 2021)
Sonoco Young Professionals Spotlight Award Winner (September 2016)
Sonoco Customer Service Through Excellence Award, Operational Excellence (2016)

SKILLS:

Financial Analysis, Analytical Decision Making, Creative Problem Solving, Relationship Building, Team Management, Conflict Resolution, Root Cause Analysis, Measurement System Analysis, Lean Manufacturing, Continuous Improvement, Strategic Thinking